

Consulting as a Service

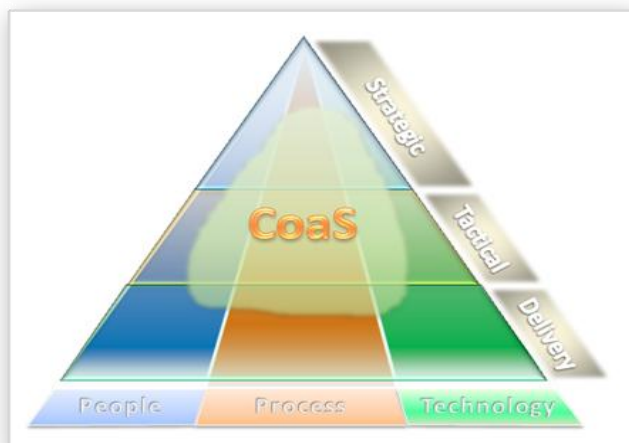


Getronics ICT Consulting

At Getronics ICT Consulting we design, build and implement innovative ICT strategies and solutions for our clients. Our expertise in workspace management and infrastructure transformation goes together with a consulting capability focused on Strategy & Governance, Architecture and Technology.

ICT Consulting complements the service delivery capability of Getronics through leading-edge expertise and innovative new solutions, working with senior management and decision makers as a trusted advisor.

Our approach to optimize ICT platforms and services combines People, Processes and Technology in order to help our clients create a stronger ICT organization.



Consulting as a Service

Consulting as a Service is a flexible framework contract for on-demand consulting services. It allows you to augment and complement the expertise in your organization by adding expert resources where and when needed. The service is geared towards short-term consultancy missions that can be planned upfront.

The Challenge

We see a general trend where companies enforce a strict focus on the core business, opting for lean IT teams that focus on keeping the business running, while out-tasking all work that is either temporary in nature and/or requires specialized product knowledge. Doing more with less has become a broadly accepted IT business strategy.

Lean IT organizations pose challenges when projects need to be executed. Resources with specialized skills are not available just-in-time and when they are, a complex procurement process makes it difficult to bring consultants on board quickly.

The challenge becomes even more serious when you face large transformation projects. It is often hard to estimate from the outset, which resources are needed, how long they are needed for and when.

The Solution

With Consulting as a Service, Getronics offers your organization the opportunity to access skilled experts in the following domains:

➤ **ICT Strategy & Governance**

How do I set up my ICT organization? How do I connect my ICT plan to the business priorities? How do we balance the long-term strategy with the challenges of our daily operations? Getronics ICT Consulting helps you anticipate change and connect to the business. Our approach is based on experience and helps you build a pragmatic plan.

➤ **Project & Program Management**

How do we manage the multitude of business and ICT projects and the connections between the two? Leading large and complex ICT programs and projects is a true art. We can help you deliver results with our team of experience project, program and interim ICT managers.

➤ **Architecture**

How do I manage the complexity of my ICT processes and technology platforms? How do we organize our ICT service delivery and guarantee user satisfaction? We can help you formulate a strategy and team up to design an enterprise workspace architecture that leverages best practices and proven models.

➤ **Technology**

Translating technology to business results? Success is a matter of creating change in a controlled way, balancing technology innovation with budget and risk requirements. Our strength is to design pragmatic solutions that deliver real added value in the following areas:

- Messaging and Collaboration
- Management and Monitoring
- Workspace Management
- Document Management
- Virtualization and Storage
- Networking and Security

Engagement Examples

- IT Infrastructure and Architecture assessments
- Governance setup
- IT Architecture design
- IT Organization Maturity scans
- IT Roadmap planning
- Migration planning
- Recurring security & compliance checks

The Benefits

The advantages for you as the customer, buying into the CoaS framework are:

- **Flexibility**; You have easy and fast access to expert knowledge, as and when required;
- **No administrative hassle**; no need to frequently execute a procurement process for what are typically short term missions;
- Regular **proactive reviews** during the course of the framework agreement.

For more information

For more information about our Consulting Services go to: www.getronics.be or contact your account manager.

Contact

Getronics

Rue de Genèvestraat 10

1140 Brussels, Belgium

+32 2 229 91 11

e-mail: marketing.be@getronics.com