

## GETRONICS AND PARTNERS LAUNCH GLOBAL WORKSPACE ALLIANCE

Getronics teams with APX, CompuCom Systems Inc., Getronics Middle East, NTT DATA Getronics, ServiceOne Getronics and TecnoCom to establish a new force in global workspace management

Getronics announces the launch of the Getronics Workspace Alliance. The seven founding members of the Alliance (APX, CompuCom, Getronics, Getronics Middle East, NTT DATA Getronics, ServiceOne Getronics and TecnoCom) span the European, American and Asian markets.

Alliance members will work together to provide international organisations with globally consistent IT support, with a specific focus on workspace outsourcing. The Alliance members share common processes, methods and tools. This converts into direct benefit for any international organisation, delivering consistency of service with a strong local presence, robust international governance and shared service innovation.

The Alliance focuses on improvement of its client's business results by enabling the personal performance of their employees. By engaging with any member of the Alliance, international organisations will plug into an extended service network. The individual Alliance members provide clients with a single point of business contact for simplified management of international service contracts: all Alliance members work together to anticipate service requirement and to plan and manage resources accordingly. For the client, this results in simplified contract management, effective service evolution and responsive scaling to requirement.

The Getronics Workspace Alliance will also drive business growth across its membership through shared marketing, business development and sales activity. The Alliance allows members to offer their clients an assured international presence without the expense of maintaining multiple subsidiary operations around the globe. This in turn will allow members to remain competitive in their bidding.

The aggregate service profile of the founding members is notable: between them they are responsible for some 6.1 million client IT assets worldwide.



# PRESS RELEASE

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# Getronics

a KPN company

The Getronics Workspace Alliance has grown out of the international service partner network originally developed by Getronics, and will retain the tools and governance methods which made it a success. These include the use of dedicated Global Program Management Offices as a single point of contact; and a standardised global service delivery model.

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## About Getronics

With worldwide revenue of €1.9 billion and about 16,000 employees, Getronics is a leading ICT service-provider in the world and the largest ICT service-provider in the Benelux. As expert in workspace management services, datacenter & hosting services and consultancy, Getronics enables people of large organisations to move forward by releasing the power of information. To do this, Getronics has a complete portfolio of integrated ICT services for the large enterprise market and works according to a Global Service Delivery Model ensuring that services are provided for clients throughout the world that are of consistent quality. Since 23 October 2007, Getronics is part of KPN, the main provider of telecommunication services in The Netherlands.

## More information

Local contact details

[www.workspacealliance.com](http://www.workspacealliance.com)

