

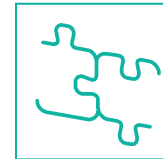
CONSULTING SERVICES

AS A WORKSPACE COMPANY, WE BELIEVE THAT ICT MUST BE DRIVEN BY THE NEEDS OF THE INDIVIDUAL MEMBERS OF THE WORKFORCE. AS AN ICT DECISION-MAKER, HOW CAN YOU HELP PEOPLE BECOME MORE PRODUCTIVE - MAKING IT EASIER FOR THEM TO COLLABORATE, WHEREVER THEY ARE, SECURELY AND COST-EFFECTIVELY?

WE CAN HELP YOU CREATE AND MANAGE AN EXCEPTIONAL WORKSPACE ENVIRONMENT. WE OFFER FOUR COMPLEMENTARY SERVICE SPECIALTIES.



WORKSPACE
• Collaboration
• Devices
• Support



CONNECTIVITY
• Personal
• Enterprise
• Client Interaction



DATACENTER
• Systems
• Security
• Availability



CONSULTING

CONSULTING SERVICES - engaging in practical and informed discussion to help optimise ICT management and bring the benefits of technology to your workforce.

Workspace. Connectivity. Datacenter. If you can get these three critical elements to outperform, you will make an exceptional contribution to your business. Why? Because you will be establishing the conditions the workforce needs to perform **individually** and **collectively**.

Although all three areas are largely enabled by ICT, success depends on a **broader vision**. Real value emerges when we examine the complementary relationships between **people, process and technology**.

Our consulting services maintain precisely this focus. We do not try to be all things to all people. Our background and experience lie principally in workspace management, and in the closely related fields of connectivity and datacenter services.

We have developed a **practical and hands-on** approach to guiding our clients through major transformation in these three specialist areas.

This is an exciting period for forward-thinking organisations – those eager to use ICT to shape productive work-styles.

Anytime, anywhere access to information; increasingly media-rich communications; new service delivery models such as cloud; an explosion of collaboration opportunities. All this and more contributes to the new model.

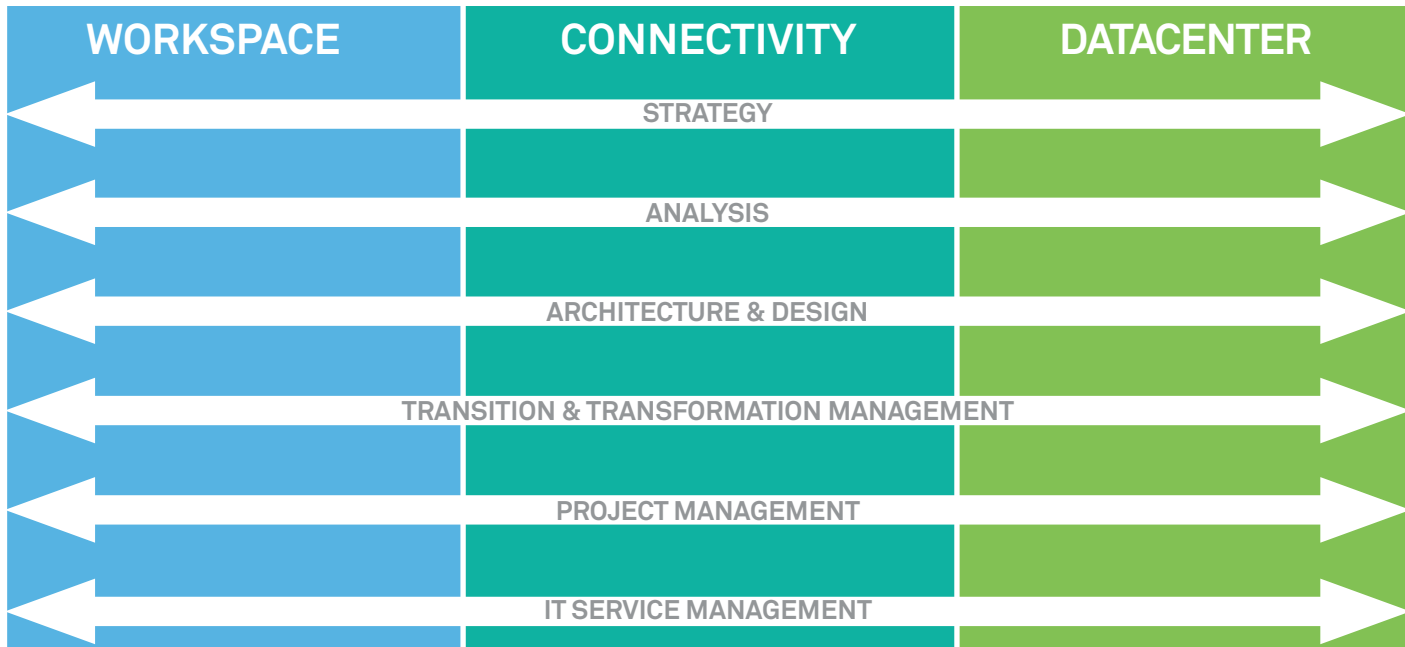
Our consultants will help you explore the new, examining impact on **strategy, analysis, architecture and governance**.

We'll introduce you to the practical benefits of using our ICT barometer, a sure way to **assess maturity and readiness** for new directions.

We are pragmatic and business-focused. We understand that it is easier to spend money than to earn it, and we never ignore the importance of leveraging current investment to the max.

It's a team effort. Our own skills and experience are only valuable when we work together. We will not attempt to impose pre-set solutions. **We'll listen, think and solve.**

CONSULTING SERVICES



Priorities

As an ICT decision-maker, what are your priorities right now? Are you looking at the role and future of the ICT function? Seeking to tighten alignment with business priorities? Cater to new working demands while steering long-term strategy?

There are some tough challenges out there – not forgetting the continual assault on cost.

We can help. We are good at painting the big picture, at making connections, and at drawing up practical and executable plans.

Our IT Maturity Suite assesses your organisation from many angles – checking business/IT alignment, overall maturity and workforce perception or your current use of ICT.

Action

We are not just thinkers. We're doers too. With strong formal certification in complex project management, we're ready to make change happen to your advantage.

Controlled Change

Change keeps happening. As an ICT professional, you know that better than most.

The challenge of managing controlled ICT change has never been more acute. What are the reasons for this?

Workforce demand increases – with the emergence of unified communications and anytime access to information resources, the bar is set that much higher.

Complex integration of new and existing models adds pressure – there are few clean breaks. For an extra challenge, just add incessant compliance demands.

Our consulting team will share the burden of controlled ICT change, minimizing risk, containing cost and smoothing integration.

Productivity

We have made workforce productivity the ultimate test of everything we do. All our proposals lead towards a more productive workforce.

That's why collaboration plays such a central role in our consultancy engagements.

Your workforce is made up of many different communities. We can look at them all, and ask what makes them different and what needs and desires do they share?

Collaboration

We will place a particular emphasis on shared access to information and to the creation of effective online communities.

One of the key characteristics of effective information work is the precision, speed and intelligence with which people can get to what they need.

We will share our practical experience in helping your workforce connect to the intelligence and information they need to excel.