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EUROCONTROL to outsource its IT activities to a consortium which includes Siemens IT Solutions and Services, Getronics and BT Global Services.

After a 5-year partnership, EUROCONTROL, the European organization for the safety of air navigation, is once again entrusting the management of its IT activities to a consortium consisting of Siemens IT Solutions and Services, Getronics and BT Global Services. This consortium has just secured an outsourcing contract for ICT infrastructure management of turnkey services. The 7-year contract (5+1+1) is worth around €100 million.

The consortium, led by Siemens IT Solutions and Services in partnership with Getronics and BT Global Services, will be responsible for coordinating and providing IT services, operational management of the infrastructure and service desk, as well as the management of networks, servers, storage systems and business applications. Cronos International will be responsible for support and application maintenance within this project.

The contract covers the IT activities of EUROCONTROL business divisions MIS (Management Information System) and CFMU (Central Flow Management Unit) based in Brussels; and the EEC (Eurocontrol Experimental Center) research center based in Paris. The project aims to create synergies between the various sites in order to reduce IT service costs. Managing the IT base involves around 2800 computers, and more than 500 servers, 260 databases and 80 applications.

“Our success lies in the integrated, innovative approach of the turnkey global ICT solution which the partners provide to the customer. Innovation, continuous improvement of services and the application of best market practices enable us to deliver an ever-improving, innovative quality of service so that we can make improvements in terms of processes, organization and services” says Uli Penzkofer, CEO of Siemens IT Solutions and Services.

Denis Renson, Head of Unit MIS at EUROCONTROL, comments: *“Outsourcing our IT services has resulted in a more cost-efficient service, with improved availability and stability and increased user satisfaction. Which is why, following a competitive tendering process, we are pleased to be renewing and even extending, the existing partnership. The collaboration between EUROCONTROL, Siemens IT Solutions and Services, Getronics and BT is excellent. It’s a real partnership based on mutual trust, which makes the best possible use of the partners’ expertise, flexibility and complementary nature.”*

EUROCONTROL is the European Organisation for the Safety of Air Navigation. This civil and military Organisation which currently numbers 38 Member States, has as its primary objective the development of a seamless, pan-European Air Traffic Management (ATM) system. The achievement of this objective is a key element to the present and future challenges facing the aviation community, which are to cope with the forecast growth in air traffic, while maintaining a high level of safety, reducing costs, and respecting the environment. Further information at : www.eurocontrol.int

Siemens IT Solutions and Services

is an internationally leading provider of IT solutions and services. It covers the entire IT service chain from a single source, from consulting to system integration, right through to the management of IT infrastructures. In addition, Siemens IT Solutions and Services extends the range of offerings of the other Siemens Sectors to include IT solutions. With its comprehensive know-how and industry-specific knowledge, Siemens IT Solutions and Services provides measurable added value for its customers. Founded in January 2007, the new Siemens Division employs more than 41,000 people and posts annual sales of about 5.3 billion euros, of which over 70 percent are generated outside of the Siemens Sectors. More information at www.siemens.com/it-solutions

About Getronics

With worldwide revenue of €1.9 billion and about 14.300 employees, Getronics is a leading ICT service-provider in the world and the largest ICT service-provider in the Benelux. As expert in workspace management services, datacenter & hosting services, information management solutions and consultancy, Getronics enables people of large organisations to move forward by releasing the power of information. To do this, Getronics has a complete portfolio of integrated ICT services for the large enterprise market and works according to a Global Service Delivery Model ensuring that services are provided for clients throughout the world that are of consistent quality. Since 23 October 2007, Getronics is part of KPN, the main provider of telecommunication services in The Netherlands.

About BT

BT is one of the world's leading providers of communications solutions and services operating in 170 countries. Its principal activities include the provision of networked IT services globally; local, national and international telecommunications services to our customers for use at home, at work and on the move; broadband and internet products and services and converged fixed/mobile products and services. BT consists principally of four lines of business: BT Global Services, Openreach, BT Retail and BT Wholesale. In the year ended 31 March 2009, BT Group's revenue was £21,390 million. British Telecommunications plc (BT) is a wholly-owned subsidiary of BT Group plc and encompasses virtually all businesses and assets of the BT Group. BT Group plc is listed on stock exchanges in London and New York. For more information, visit www.bt.com/aboutbt

For more information:

Getronics :

Isabelle De Weirdt

T : +352 483015 9712

M : +32 475 353 477

E : isabelle.deweirdt@getronics.com

Leads United :

Corine Athas

T : + 32 3 466 01 88

M : + 32 477 57 72 31

E : getronics@leadsunited.com