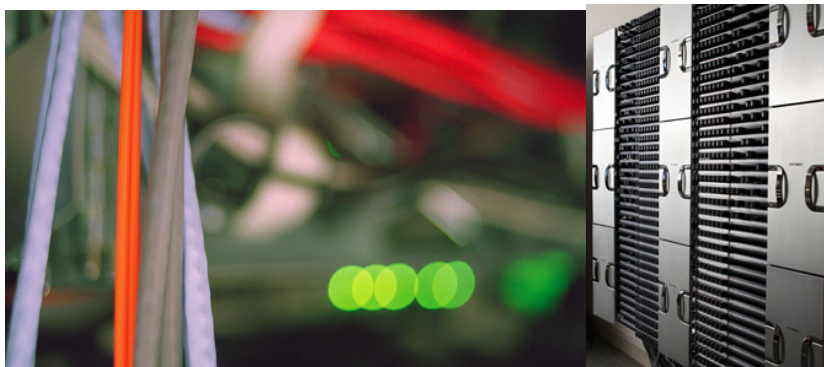


Getronics ICT Building Infrastructures

A single point of accountability



Asking for More

Everybody wants more from the buildings in which they live and work. The continual thirst for ‘any time – anywhere’ access to information has created a strong sense of the ‘virtual workspace’.

But for facilities and IT managers, architects, surveyors and all those who ensure that our buildings are fit for business purpose - the challenges are anything but virtual!

Whether we are looking at new-build environments or at the continual need to re-purpose and up-grade existing buildings, the pressure is unrelenting:

- New flexible working practices demand dynamic working space
- As business use changes, so must the space it occupies
- Heightened security and compliance impact building management and design
- Environmental responsibility has become a universal business obligation
- Investment costs must always be contained

One Tribe

Different infrastructure specialties have traditionally belonged to different tribes. Electrical contractors, networking and telecommunications companies, heating and ventilation professionals, CCTV and access system specialists – building design and management professionals had to juggle them all.

Today, there is plenty of cross-over between these specialties. But be careful: just because an electrician can pull a data line doesn’t mean he’ll understand your real requirement.

To get the best results, Getronics suggests you ask two fundamental questions:

- Does the provider genuinely understand how you and your people need to work?
- Can the provider help maximise the value of the related ICT?

With over 20 years' experience in making intelligent buildings a point of advantage for Belgian business, and with a strong portfolio of related workspace services, Getronics answers, 'Yes!' to both questions. You only need one tribe.

What We Propose

Getronics will act as a single point of reference and accountability for the design, implementation and ongoing management of your ICT building infrastructures. By choosing Getronics, you reduce the number of professional interfaces needed to ensure that your building performs according to the business demands of your organisation.

Agile and rigorous project management will ensure that as your requirements change, your business infrastructure stays in tune – without fuss, without disruption and within budget.

Getronics' ICT Building Infrastructures practice is focused on four complementary activities:

- Professional Services
- Data and telecommunications cabling
- Environmental systems
- Data centre solutions

Professional Services

We provide consultancy, implementation, and ongoing management services. We'll help you take advantage of a fully unified strategy for all ICT building infrastructure. Services include business case and cost-benefit analysis, together with full supply chain management. The relationship is continuous: we will manage ongoing business requirement from the addition of a single wireless point right through to the infrastructure design of an entire campus. We have real industry focus too: we understand that a bank branch, a manufacturing facility and a government ministry have very different requirements!

Data and Telecommunications Cabling

We take complete accountability for all data and telecommunications cabling. We will strongly recommend a structured approach. This ensures resilience and anticipates changes in use and bandwidth requirement. We offer extensive design services, with a clear focus on how the client's employees need to work. We handle all physical installation. Our unique approach to pre-fabrication minimises disruption for both large scale projects and spontaneous requests. We work closely with Getronics other business units to ensure that, for example, large-scale roll-out of desktop environments or enterprise content management systems is closely co-ordinated with the core infrastructure.

Environmental Systems

Getronics is skilled in the control systems for security, access and HVAC. We are expert in the implementation and co-ordination of the specialist control systems used to ensure that your site is a secure, comfortable and cost-effective place to work.

We ensure that members of our clients' site and facilities management teams have access to quality information streams, allowing them to monitor and control building usage effectively.

If desired, this entire function can also be contracted to Getronics: for our larger clients, we frequently maintain a permanent on-site presence.

We can also provide complete ongoing cable management services, providing additional capacity, adding new data points, and upgrading existing workspace cabling as required. With our cable management services, we ensure that your environment is continually fit for purpose as business demand changes. Cable management is often the first step in a unified approach to building control.

Data Centre Solutions

As information becomes the core asset for many organisations, the data centre increases in operational importance. Getronics ICT Building Infrastructures provides a complete design, implementation and management service for data centres.

As ICT specialists, we are particularly attentive to the detail which ensures smooth-running and success: temperature, dust control, and an obsession with order and tidiness are all critical.

As the data centre becomes a major consumer of energy, both for computer and cooling systems, Getronics designs for minimised energy consumption.

Business continuity in the data centre is non-negotiable. We manage this through the provision of fully-independent alternative power supply, and alternative routing for data-traffic.

A Strong Team

The Getronics ICT Building Infrastructures unit was established in 1985: the first of its kind in Belgium. We have a strong team ethic and exceptional depth of experience. This translates into direct value for our clients.

We do not sub-contract. This is core business for Getronics Belgium. We keep our skilled workforce up-to-date and up-to-strength.

- Our expert sales team help clarify objectives and propose effective solutions to complex challenges.
- Our design engineers create CAD/CAM models which become essential site management assets.
- Our implementation teams are cool and focused – and get the job done with minimum disruption to day-to-day business.

Just to give you an idea of the scale of our operations, we regularly install around 100,000 data points annually.

The Best of Industry Standards

Getronics seeks out the best in product innovation, and works closely with specialist manufacturers to ensure that we have the skills needed to bring our clients the benefits.

As Belgium's first structured cabling specialist, we remain the only Prestige Business Partner of Commscope, owners of market-leading Systimax cabling solutions. We are also accredited for all other major product systems used in Belgium.

We are equally conscientious when it comes to standards in working practice. We are VCA-certified for quality, security and environment, and have achieved full ISO 9001 compliance. We are active members of BICSI, the international organisation for information transport systems.

With the quality of project management so high on our agenda, we are also deeply involved with the authoritative Project Management Institute.

When to act

Our clients approach us with specific project requests: preparation of a new workspace, for example, or a data centre extension.

To get the greatest benefit, however, it's good to talk about the big picture.

Getronics' vision for ICT Building Infrastructures is holistic. We look at the character of the business and at the way people need to work. We examine legal and compliance issues specific to the sector and the buildings themselves. And we work closely with our clients to understand how data, voice, power, security and building control systems can be managed effectively together.

We do so in a way which reduces cost and environmental impact, while increasing the responsiveness and quality of the built environment for the people who work in it.

Getronics: a single point of accountability.